

Douglas La Follette, Secretary of State Kurt Schuller, State Treasurer J.B. Van Hollen, Attorney General Tia Nelson, Executive Secretary

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Managing Wisconsin's trust assets for public education

AGENDA October 15, 2013 2:00 P.M.

Board of Commissioners of Public Lands 101 E. Wilson Street, 2<sup>nd</sup> Floor Madison, Wisconsin

- 1) Call to Order
- 2) Approve Minutes October 3, 2013
- 3) Approve Loans
- 4) Revised Land Bank Purchase Double Bend Road/Plum Creek Timberlands (P1202)
- 5) Executive Secretary's Report
- 6) Adjourn

# **BOARD MEETING OCTOBER 15, 2013**

### AGENDA ITEM 2 APPROVE MINUTES

Attached for approval are the minutes from the October 3, 2013, board meeting.

### Board Meeting Minutes October 3, 2013

#### ITEM 1. CALL TO ORDER

Board Chair La Follette called the meeting of the Board of Commissioners of Public Lands to order at 10:00 a.m. He noted that Commissioner Van Hollen was not able to join the teleconference.

Present were:

Doug La Follette, Board Chair Secretary of State Kurt Schuller, Commissioner State Treasurer

Tia Nelson, Executive Secretary Board of Commissioners of Public Lands

### ITEM 2. APPROVE MINUTES – SEPTEMBER 17, 2013

**MOTION:** Commissioner Schuller moved to approve the minutes; Board Chair La Follette seconded the motion. The motion passed 2-0.

#### ITEM 3. APPROVE LOANS

Executive Secretary Nelson said the loans had received legal review.

| Municipality |                                     | Municipal Type   | Loan Amount  |
|--------------|-------------------------------------|------------------|--------------|
|              |                                     |                  |              |
| 1.           | Bayfield                            | City             | \$107,433.38 |
|              | Bayfield County                     | Rate: 4.25%      |              |
|              | Application #: 02014050             | Term: 20 years   |              |
|              | Purpose: Finance street light proje | ct               |              |
| 2.           | Bayfield                            | City             | \$164,000.00 |
|              | Bayfield County                     | Rate: 4.25%      |              |
|              | Application #: 02014052             | Term: 20 years   |              |
|              | Purpose: Finance road project       |                  |              |
| 3.           | Benton                              | School           | \$500,000.00 |
|              | Grant and Lafayette Counties        | Rate: 4.25%      |              |
|              | Application #: 02014062             | Term: 20 years   |              |
|              | Purpose: Refinance WRS pension      | liability        |              |
| 4.           | Biron                               | Village          | \$526,700.00 |
|              | Wood County                         | Rate: 3.25%      |              |
|              | Application #: 02014057             | Term: 10 years   |              |
|              | Purpose: Finance Midwest Cold S     | torage expansion |              |
| 5.           | Caledonia                           | Village          | \$225,000.00 |
|              | Racine County                       | Rate: 3.00%      |              |
|              | Application #: 02014051             | Term: 5 years    |              |
|              | Purpose: Finance Racine Water Ut    | tility payment   |              |
|              |                                     |                  |              |

\$3,110,891.54

| 6.  | Crandon Forest County Application #: 02014056 Purpose: Finance economic develo              | City<br>Rate: 4.25%<br>Term: 19 years<br>pment project - Hometown Trolleys | \$150,000.00 |
|-----|---|--|--------------|
| 7.  | Endeavor Marquette County Application #: 02014053 Purpose: Refinance promissory not         | Village<br>Rate: 4.25%<br>Term: 15 years                                   | \$265,637.30 |
| 8.  | Endeavor Marquette County Application #: 02014054 Purpose: Refinance promissory not         | Village<br>Rate: 3.25%<br>Term: 6 years                                    | \$66,653.86  |
| 9.  | Fall Creek Eau Claire County Application #: 02014059 Purpose: Finance water utility reco    | Village Rate: 3.25% Term: 10 years   | \$300,000.00 |
| 10. | Frederic Polk County Application #: 02014055 Purpose: Repair streets and sidewa             | Village<br>Rate: 3.00%<br>Term: 5 years                                    | \$63,000.00  |
| 11. | Maiden Rock Pierce County Application #: 02014061 Purpose: Purchase plow truck              | Town Rate: 3.00% Term: 5 years   | \$108,500.00 |
| 12. | Reeseville Dodge County Application #: 02014049 Purpose: Upgrade sewer system               | Village<br>Rate: 4.25%<br>Term: 20 years                                   | \$36,367.00  |
| 13. | Rib Lake Price and Taylor Counties Application #: 02014058 Purpose: Refinance BCPL loan #20 | School<br>Rate: 3.25%<br>Term: 8 years                                     | \$244,000.00 |
| 14. | Rochester Racine County Application #: 02014060 Purpose: Purchase fire truck                | Village<br>Rate: 4.25%<br>Term: 20 years                                   | \$253,600.00 |
| 15. | Rock Springs Sauk County Application #: 02014063 Purpose: Purchase dump truck               | Village<br>Rate: 3.25%<br>Term: 10 years                                   | \$100,000.00 |
|     |   |  |              |

**TOTAL** 

**MOTION:** Commissioner Schuller moved to approve the loans; Board Chair La Follette seconded the motion. The motion passed 2-0.

#### ITEM 4. EXECUTIVE SECRETARY'S REPORT

Executive Secretary Nelson noted that a bond acquisition report accompanied the board packet. She has asked Richard Sneider, the agency's loan analyst, to include definitions on future reports.

She also reported that the next board meeting agenda would include a modified land bank transaction that the Board approved at their September 3 board meeting. Specifically, Plum Creek Timberlands removed 80 acres of property from the Double Bend Road transaction (P1202). The modified transaction will require the Board's consideration.

She reported that she made a presentation to the Forest County Towns Unit. She also met with the Forest County Economic Development executive director to discuss how the State Trust Fund Program can be used to finance economic development projects. Officials in attendance expressed their appreciation for the Board's support of public school libraries and financing municipal projects.

#### ITEM 5. ADJOURN

**MOTION:** Commissioner Schuller moved to adjourn the meeting; Board Chair La Follette seconded the motion. The motion passed 2-0.

Tia Nelson, Executive Secretary

These minutes have been prepared from a tape recording of the meeting. The summaries have not been transcribed verbatim. Anyone wishing to listen to the recording may do so at the Board of Commissioners of Public Lands, 101 E. Wilson Street, 2<sup>nd</sup> Floor, Madison, Wisconsin.

# **BOARD MEETING OCTOBER 15, 2013**

### AGENDA ITEM 3 APPROVE LOANS

| Mun | icipality  | Municipal Type   | Loan Amount  |  |
|-----|--|--|--------------|--|
| 1.  | Clark Clark County Application #: 02014069 Purpose: Finance 2014 capital budg              | County Rate: 2.00% Term: 2 years get items                   | \$750,000.00 |  |
| 2.  | Eagle River Vilas County Application #: 02014067 Purpose: Remodel police departme          | City Rate: 3.25% Term: 10 years                              | \$100,000.00 |  |
| 3.  | Genoa Vernon County Application #: 02014068 Purpose: Purchase fire truck                   | Town Rate: 3.25% Term: 10 years                              | \$250,000.00 |  |
| 4.  | Luck Polk County Application #: 02014070 Purpose: Refund WRS pension laib                  | School<br>Rate: 4.25%<br>Term: 13 years<br>bility loan       | \$380,000.00 |  |
| 5.  | New Holstein Calumet County Application #: 02014066 Purpose: Construct fire department     | City Rate: 4.25% Term: 15 years training tower               | \$85,000.00  |  |
| 6.  | Osseo Trempealeau County Application #: 02014072 Purpose: Finance wellhouse #2 pro         | City Rate: 4.00% Term: 10 years ject                         | \$400,000.00 |  |
| 7.  | Pepin Pepin County Application #: 02014064 Purpose: Remodel government cen                 | County Rate: 3.25% Term: 10 years ter and purchase equipment | \$248,514.00 |  |
| 8.  | Poynette Columbia and Dane Counties Application #: 02014065 Purpose: Refinance WRS pension | School<br>Rate: 4.25%<br>Term: 16 years<br>liability         | \$847,000.00 |  |

Board of Commissioners of Public Lands Board Meeting - October 15, 2013 Agenda Item 3 - Approve Loans Page 2

| Municipality |   | Municipal Type                     | Loan Amount    |
|--------------|---|------------------------------------|----------------|
| 9.           | Springdale Dane County Application #: 02014071 Purpose: Finance road maintena | Town Rate: 2.50% Term: 1 years nce | \$33,817.00    |
|              |   | TOTAL                              | \$3,094,331.00 |

# **BOARD MEETING OCTOBER 15, 2013**

# AGENDA ITEM 4 REVISED LAND BANK PURCHASE – DOUBLE BEND ROAD (P1202)

Plum Creek Timberlands, LP is offering to sell 1,000 acres of land in Forest County.

BCPL staff recommends the purchase of the property from Plum Creek for the following reasons:

- Purchase of the Property would provide BCPL with productive timberland that can be expected to produce revenue for the Trust Funds through future timber harvest;
- Purchase of the Property would improve management efficiency by creating larger blocks of productive timberland in reasonable proximity to the Lake Tomahawk Office;
- Purchase of the Property would improve public access to existing BCPL parcels; and
- Purchase of the Property would reduce forest fragmentation and improve and protect public access on a sizeable block of forestland.

#### Attachments:

Resolution w/Exhibits
Exhibit A - BCPL Purchase Criteria
Exhibit B - Appraisal Certification
BCPL Project Map - Forest County Parcel

# **BOARD MEETING OCTOBER 15, 2013**

# AGENDA ITEM 4 REVISED LAND BANK PURCHASE – DOUBLE BEND ROAD (P1202)

#### RECITALS

- A. Plum Creek Timberlands, LP ("Plum Creek") has offered to sell approximately 1,000 acres of land in Forest County more particularly described as: the SE 1/4, and the NESW, SWSW, SESW of Section 20, the NE 1/4, NENW, SWNW, SENW, NESW, NWSW, SWSW, NESE, NWSE, and SESE of Section 29, the SE 1/4 and SENE of Section 30, all in T38N, R14E, Town of Ross, Forest County, Wisconsin (the "Property").
- B. Plum Creek had previously offered to sell the Property together with an additional 80 acres in Oneida County to BCPL. The BCPL approved such transaction at its September 3, 2013, board meeting. However, Plum Creek has decided to withhold those 80 acres in Oneida County from sale and is now interested in selling only the Property in Forest County to BCPL.
- C. The Property has been evaluated by BCPL staff against purchase criteria previously adopted by the Board. The Property has been determined by BCPL staff to be appropriate for purchase according to such criteria. A copy of the purchase analysis is attached to this resolution as Exhibit A.
- D. The Property is comprised of one contiguous tract of productive timberland with good access within an hour's drive of the Lake Tomahawk office and is located within BCPL's consolidation zone.
- E. The Property has been independently appraised by Compass Land Consultants, Inc. at a value of One Thousand Two Hundred Twenty-five Dollars (\$1,225) per acre for a total of One Million Two Hundred Twenty-five Thousand Dollars (\$1,225,000). A copy of the Appraisal Certification has been attached to this resolution as Exhibit B.
- F. Plum Creek is asking One Thousand Two Hundred Twenty-five Dollars (\$1,225) per acre for a total price of One Million Two Hundred Twenty-five Thousand Dollars (\$1,225,000) for the Property.
- G. The asking price is equal to the appraised value.
- H. BCPL currently has sufficient land bank funds available for this investment.
- I. BCPL staff recommends that the Board authorize the purchase of the Property from Plum Creek because:

Board of Commissioner of Public Lands Board Meeting – October 15, 2013 Item 4. Revised Land Bank Purchase – Double Bend Road (P1202) Page 2

- a. Purchase of the Property would provide BCPL with productive northern hardwood timberland that can be expected to produce revenue in the near future for the Trust Funds through timber harvests;
- b. Purchase of the 1,000 acre Forest County parcel would improve management efficiency by creating a 6,000 acre block of land, with few inholdings, in reasonable proximity to the Lake Tomahawk Office;
- c. Purchase of the Property would improve public access to existing BCPL parcels; and
- d. Purchase of the Property would reduce forest fragmentation.

**NOW, THEREFORE BE IT RESOLVED**, that the Board of Commissioners of Public Lands authorizes the purchase of the Property from Plum Creek at a price not to exceed One Million Two Hundred Twenty-five Thousand Dollars (\$1,225,000) in accordance with Chapter 24 of the Wisconsin Statutes on such terms and conditions as the Executive Secretary determines to be reasonable and necessary. The Executive Secretary is authorized and directed to execute any documents reasonably necessary to complete such purchase transaction.

# Summary Analysis of Potential Property Purchase Transaction ID#: P/30>

### Purchase Criteria

| 1.<br>         | Forest Fragmentation Average tract size increases The ratio of perimeter to area decreases There is a clear reduction of the threat for conversion from forest to non-forest use   |
|----------------|--|
| <b>2</b> . ⊠   | Access  Management access to our existing timber tracts is improved  There is an increase in the number of BCPL acres open to the public   |
| 3.<br>⊠<br>□   | Management Efficiency The percentage of upland on BCPL properties increases The amount of line work per acre decreases The average distance from the tracts to the BCPL field office decreases   |
| 4.<br>         | Timber Character and Value The average site index of forest soils on BCPL property increases Within one cutting cycle there is an increase in the potential high value sawlog volume and growth, on the tract There is an increase in the forest types and species that diversify the BCPL's timber portfolio There is an increase in the number of acres and size of tracts where the BCPL has summer logging opportunities |
|                | commend that BCPL purchase the above property on terms and conditions eptable to BCPL:   |
| ⊠<br>□<br>Tras | Yes No No 10/9/13 It Lands Forestry Supervisor Date  |
| l acc<br>to pr | cept the recommendation of the Trust Lands Forestry Supervisor and direct the staff occeed accordingly.  |
| Exec           | Yes No  Jo/,o/,3  Date   |

## Board of Commissioners of Public Lands Summary Analysis of Potential Property Purchase Transaction ID#: <u>P 1202</u>

| County: Forest      | Township: Ross  |
|---------------------|---|
| Legal Description:  | The SE 1/4, the NESW, SWSW, SESW of Section 20, the NE 1/4, NENW,       |
|                     | SWNW, SENW, NESW, NESW, SWSW, NESE, NWSE, SESE of Section               |
|                     | 29, the SE 1/4 and SENE of Section 30, all in T38N, R14E, Town of Ross, |
|                     | Forest County.  |
|                     |   |
| Acres:              | <u>1000</u>   |
| Parcel ID Number:   |   |
| Previous Year Tax   | Levy: <u>\$670.00</u>   |
| Name(s) of Seller(s | s): Plum Creek Timberlands  |
| Address of Seller(s | ): Stonewood Center, 1411 N. 4 <sup>th</sup> Street, Suite 101          |
|                     | Tomahawk, WI 54487  |
| Seller Phone #:     | <u>(715) 453-7952</u>   |
| Seller's Attorney o | r Agent: <u>Dan Lemke</u>   |
| Contact Informatio  | n: <u>Same as above</u>   |
|                     |   |
|                     |   |
| Seller's Attorney o | r Agent Phone Number(s): (715) 612-7952                                 |

Asking Price:

\$1,225,000.00

### Summary Analysis of Potential Property Purchase Transaction ID#: P 1202

Acres of productive forest land in parcel(s): 940 acres

Acres of non productive land in parcel(s): 60 acres

Acres of land with public access in parcel(s): 1000 acres

Acres of land without public access in parcel(s): 0 acres

Acres of current BCPL land that will become

accessible to the public through parcel(s): 280 acres

Acres of our current BCPL land that will become

accessible for timber management purposes through parcel(s): 40 acres

Comments (parcel cover type or other attributes of parcel or transaction):

The Forest County parcel is a large hardwood block with good stocking and productive soils. It has 86% upland and 14% wetland. It will significantly increase BCPL's percentage of upland forest which is currently at 43%. It provides access to 280 acres of BCPL lands that are currently landlocked. This parcel has good quality pole timber and small sawlogs that will increase in value over the next 15-20 years. There is a timber harvest opportunity within 3-4 years with a regular flow of income after 7-10 years.

#### REAL ESTATE APPRAISAL - RESTRICTED USE REPORT

#### CERTIFICATION

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report, and no personal interest with respect to the parties involved.
- I have had no previous appraisal experience on the subject property within three years of the effective date of value.
- My engagement in this assignment is not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the
  development or reporting of a predetermined value or direction in value that favors the
  cause of the client, the amount of the value opinion, the attainment of a stipulated result,
  or the occurrence of a subsequent event directly related to the intended use of this
  appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared in conformity with the "Uniform Standards of Professional Appraisal Practice."
- I personally inspected the subject property on August 8, 2013. The comparable sales
  were inspected by myself and qualified staff of Compass Land Consultants, Inc. on
  various dates from 2010 to 2013.
- Daniel T. Schummer provided significant assistance in this appraisal assignment. Mr. Schummer's contributions included statistical analysis, assisting with report preparation, and comparable sales research.

• It is my opinion that the subject property has a value of \$1,225,000 as of August 8, 2013.

William M. Steigerwaldt Real Estate Specialist

WI CGA #394-10

(Expires 12/14/2013)

Daniel T. Schummer Appraisal Assistant

