SALE NAME: Red Pine Telephone Pole

SALE LOCATION
Marinette County, Township of: Silver Cliff
Sections: 22, 23, 26, 35  Town: 34N  Range: 18E
Sale Size: 96 Acres

Sale Type – Lump Sum with Installments

CONTRACT PERIOD: 3 Years
Contacts: John Schwarzmann, 715-277-3366  715-892-0662 (c)
Kevin Burns  715-360-7438 (c)

Timber sold under this contract is certified. FSC® 100%:

Legal Descriptions

<table>
<thead>
<tr>
<th>Town and Range</th>
<th>Section</th>
<th>Quarter-Quarters</th>
<th>Section</th>
<th>Quarter-Quarters</th>
<th>Section</th>
<th>Quarter-Quarters</th>
</tr>
</thead>
<tbody>
<tr>
<td>T38N-R4E</td>
<td>22</td>
<td>NESW, SESW</td>
<td>23</td>
<td>NWSE, SESE, SWSW</td>
<td>26</td>
<td>NWNE, SWNE, SENW</td>
</tr>
<tr>
<td>35</td>
<td></td>
<td>NENW</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Cutting Requirements

1. Cut all trees marked in orange paint.
2. Apply fungicide to stumps immediately after cutting, unless done with more than 12 inches of snow.
3. Cutting will be allowed year-round.
4. Between April 1 and Sept. 1, red pine must be moved off site within three weeks of cutting.

Timber Volume Estimates & Minimum Bid Values

<table>
<thead>
<tr>
<th>All Products (Cords)</th>
<th>Estimated Volume</th>
<th>Minimum Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>Red Pine</td>
<td>1,400 Cords</td>
<td>$44/Cord</td>
</tr>
</tbody>
</table>

ADVERTISED VALUE / MINIMUM ACCEPTABLE BID:

$61,600

Volume per acre: Cords/acre-Tons/acre

Cord Equiv. – 14.6/acre  33.3 Tons/acre

SALE OBJECTIVES: Third thinning red pine stands were marked to select the straightest trees between 12 and 20 in. DBH that could potentially make telephone poles. BCPL doesn’t want the straight trees to grow beyond telephone pole specifications and miss the opportunity to bring this product to market. All marked trees are between 12 and 20 inches DBH. The average marked tree is 15 inches DBH with 8 sticks (1/2 cord per tree). **We estimate that 63% of the marked trees (1,400 trees) are pole quality.**

Access & Terrain - Direct access either from Town Roads or from fire lanes that go out to County Hwy C or Camp 10 Road. Terrain is flat or rolling hills with sandy ground. Skidding distances are short. Trees were marked high so that they are visible above the abundant hazel brush. With abundant roads and wide spacing between trees, there should be plenty of room to handle pole-length material.

OTHER SALE REQUIREMENTS AND CONDITIONS:

- The BCPL can restrict the type of equipment used on the job if conditions or damage warrant.
- BMP's (see Field Manual PUB-FR-093-2010) are mandatory for this sale.
- Notify the BCPL (715-277-3366) before you start the job.
- All products such as telephone poles, pulpwood, cabin logs or sawlogs are sold by the cord. The Contractor shall decide how to cut and market the marked trees.
Marinette County

TS-201908

Town and Range    Section    Quarter-Quarter
T34N-R18E        22          NESW
T34N-R18E        22          SESE
T34N-R18E        23          NWSE
T34N-R18E        23          SWSW
T34N-R18E        26          NWNE
T34N-R18E        26          SWNE
T34N-R18E        35          NENW

Cutting Requirements

1. Cut all trees marked in orange paint.
2. Apply fungicide to stumps immediately after cutting, unless done with more than 12 inches of snow.
3. Cutting will be allowed year-round.
4. Between April 1 and Sept. 1, red pine must be moved off site within three weeks of cutting.

Timber Volume Estimates & Minimum Bid Values

<table>
<thead>
<tr>
<th>Pulpwood (CORD)</th>
<th>Estimated Volume</th>
<th>Minimum Bid</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pine, Red</td>
<td>1,400 CORD</td>
<td>$44.00/Cord</td>
</tr>
</tbody>
</table>

Cutting Area: 96 acres
Timber Sale Bid

Date ______________

I herewith submit the following bid for timber described below. I also understand that if I am awarded the contract and fail to sign it, I may be barred from bidding on future BCPL timber sales.

Completion of this form is mandatory. The BCPL will not recognize your bid unless you complete and submit this form. Personal information on this form will not be used for any other purpose.

<table>
<thead>
<tr>
<th>Common Name (If any):</th>
<th>Red Pine Telephone Pole</th>
</tr>
</thead>
<tbody>
<tr>
<td>Timber Sale Number</td>
<td>TS-201908</td>
</tr>
<tr>
<td>Date and Hour of Bid Opening:</td>
<td>December 7, 2018 10:01AM</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Species</th>
<th>Estimated Volume</th>
<th>Min. Required Bid Per Volume Unit</th>
<th>Price Bid Per Volume Unit</th>
<th>Total Bid Value on Estimated Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pine, Red</td>
<td>1,400 CORD</td>
<td>$44.00</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The award shall be based on this TOTAL BID AMOUNT: $

DO NOT SEND ANY FUNDS (DEPOSIT), with the bid form. A 25% deposit is only required from the highest (winning) bidder.

25% Sale Down Payment (DEPOSIT) WILL BE (check one):
- Check
- Certified Check/Money Order
- Letter of Credit

10% Performance Bond WILL BE (check one):
- Check
- Certified Check/Money Order
- Letter of Credit
- Assurance Bond

I understand that any or all bids may be rejected and that consideration and awarding of a contract will be based upon my past performance and ability to complete contracts.

A copy of the standard timber sales contract, which must be entered into, is available upon request from the BCPL.

All bids including Lump Sum bids must be by species.

Bidder's Signature: __________________________ Street or Route __________________________

Bidder's Name: __________________________ City, State, Zip __________________________

Office/Home Phone #: _______ __________________________ Cell Phone #: _______ __________________________