

General Timber Sale Conditions
Board of Commissioners of Public Lands (BCPL)

- I. Contracts will be issued for a 36-month period unless a different period is specified.
- II. BCPL ticket sales will accept mill scale for pulpwood and boltwood products. Sawlog and Veneer products will be scaled by BCPL unless specified in the contract for lump sum or mill scale. Haulers must complete a BCPL trip ticket and deposit into the lock box prior to departing from the sale area.
- III. Cutting shall be completed during the contract period. Contract extensions may be granted only when the sale operator can show just cause for an extension. If just cause is shown, a maximum 12 month extension may be granted – possibly subject to a 10% stumpage increase.
- IV. Logging debris must not be left on wood landing sites. Instead, it must be spread evenly over the cutting area concurrently with hauling.
- V. Tree tops, slash, and non-merchantable logging residues, must be left on site lopped and scattered to protect soil, water, and reproduction from extreme weather and from excessive deer browse.

Instructions for Bidding

1. All bids **must** be submitted on a BCPL “Timber Sale Bid” form.
2. Check off the method of payment for the Sale Performance Guarantee (Bond) that you will prefer. This Bond can be in the form of a Certified Check, Personal Check, or an Irrevocable Letter of Credit. **Do not send this Bond amount with the bid form. Payment of the Bond is only required from the highest (winning) bidder.**
3. List your Bid Price Per Volume Unit for each species and product. Multiply your per unit bid price by the estimated volume to calculate the Total Bid Value column. Add Total Bid Value column for each species and product to produce the Grand Total Bid Amount. All bids including “lump Sum” bids must be itemized in this manner.
4. All bids for each species and product **must be greater than or equal to the minimum price** as listed in the enclosed “Timber Volume Estimates & Minimum Bid Values” section of the Cutting Requirements page. Any bid that is less than the total minimum acceptable bid value located in the prospectus page shall be disqualified. Bids shall be based upon prices listed for each species.
5. Be sure to date, sign and include your address and phone number(s).
6. Bids must be submitted in sealed envelopes and marked "**Bid for BCPL Timber Sale # _____**" on the outside of envelope. **Bids for more than one sale should be submitted in separate envelopes with the sale number clearly marked on the outside of each sealed envelope.**
7. The BCPL reserves the right to reject any or all bids.
8. **Performance Guarantee (Bond):** After award of the bid, a Check, Money Order or Irrevocable Letter of Credit equal to **35% of the total bid amount** must be forwarded to the BCPL District Office before the timber sale contract will be finalized. This 35% bond amount may be applied toward final stumpage payment if it is in the form of a Check or Money Order. Upon completion of the sale, this Performance

Bond may either be refunded or withheld in total or in part as liquidated damage according to the conditions of the sale.

9. Additional information, special sale conditions, maps, sample contracts, and bid forms can be obtained from the BCPL Lake Tomahawk Office, 7271 Main St., P.O. Box 277, Lake Tomahawk, WI 54539, phone (715) 277-3366, fax (715) 277-3363; E-mail should be sent to: john.schwarzmann@wisconsin.gov
10. Bids will be opened publicly on the date and location specified.

Utilization

1. All trees designated for cutting must be cut to a minimum top diameter of 4.0 inches for pulpwood, 9 inches for softwood sawlogs and 10 inches for hardwood sawlogs.
2. All logs with a small-end diameter of 9 inches in softwood and 10 inches in hardwood will be scaled as sawtimber if the sawlog scales out to 30 board feet or more and it does not contain more than 50% deductions for defects.
3. All timber marked or designated for cutting which is greater than 4.6 inches DBH must be cut whether they contain merchantable volume or not. Cutting of smaller diameter non-merchantable trees marked or designated for removal is encouraged but may not be required under this contract.
4. All salvageable wood bulldozed out during road construction must be utilized.

Scaling

1. Loading unscaled wood onto trucks prior to scaling shall not be permitted. All products must be scaled on the sale area unless the species and product are designated as mill scale in the contract.
2. All hardwoods, except aspen, will be scaled to a 10-inch top diameter as sawlogs. All white pine, red pine, and white spruce will be scaled to a 9-inch top diameter as sawlogs unless obviously unfit. Wood that is unfit for sawlogs will be scaled as pulpwood to a 4.0" minimum top diameter.
3. All pulpwood and sawtimber must be piled for scaling. Sawtimber piles can be no higher than 4 feet.
4. When peeled cordwood is scaled, 12.5% will be added to the volume to determine equivalent unpeeled volume.
5. All wood, irrespective of top diameter, harvested from the sale area must be accounted for and payment made.
6. For both pulpwood and sawtimber, all defective and rotten wood will be deducted from the gross scale to determine the net scale. For scaled timber sales, payments will be made on the net scale.
7. For ticket sales, weight to cord conversions for pulpwood will utilize the same table as the WI DNR. Composite weight conversions may be calculated for product classes with grouped species (ie. mixed hardwood pulp), to more accurately reflect the true pounds per cord conversion. All calculated composite conversion factors will be identified on the prospectus.

**CORDWOOD WEIGHT CONVERSION FACTORS
POUNDS PER CORD**

Species	Weight (lbs.)	Weight (tons)
Hemlock	4800	2.400
Tamarack	4650	2.325
Red pine	4500	2.250
Jack pine	4250	2.125
Balsam	4250	2.125
White pine	4200	2.100
Spruce	4000	2.000
Cedar	3150	1.575
White oak	5850	2.925
Red oak	5500	2.750
Hickory	5400	2.700
Yellow birch	5350	2.675
Hard maple	5100	2.550
Beech	5050	2.525
Elm	5000	2.500
Balsam poplar	4900	2.450
White birch	4800	2.400
Cottonwood	4650	2.325
Ash	4600	2.300
Soft maple	4550	2.275
Aspen	4500	2.250
Basswood	3850	1.925
Locust	5300	2.650

Roads and Camps

1. Location of roads and camps must be approved by the BCPL. In addition, the BCPL will also determine if culverts must be installed when new roads are built or existing roads are reconstructed.
2. Road entrances must be cleaned of all roots, stumps, and downed trees at time of construction and kept neat and in good repair during the contract period.
3. No camps will be permitted on any of the lakes or rivers or within sight of any town, county, or state road in the sale areas, nor will construction of any roads or trails be permitted to any of the lakes or rivers in the sale areas.
4. Camps and sale roads will be kept neat, clean, and free of garbage, oil cans, plastic bottles, and miscellaneous trash throughout the contract period.
5. All camps will be of a temporary type only. No permanent residence of any kind will be permitted in timber sale areas.
6. All new roads leading off of federal, state, and county highways require written BCPL permission prior to construction.
7. Any new haul or skid road or other access road selected by the BCPL shall be tank trapped after the timber sale is completed.

8. Any new haul or skid road must be between 15 and 22 feet in width. Re-grading of existing haul or skid roads shall be limited to 15-22 feet in width.

Worker's Compensation Law Certificate

A certificate of insurance showing proof of "Worker's Compensation Law" compliance is required to be on file with the BCPL prior to the beginning of any work in a contract area. This certificate must cover the entire contract period and all employees working on the sale area.

Liability Insurance-

The Contractor shall forward a certificate of liability insurance to the BCPL prior to the commencement of any logging operations. Liability insurance coverage must meet the following minimum dollar amounts for the type of insurance listed.

General Liability	Each Occurrence	1,000,000
	Damage to rented premises	100,000
	Med Exp (any one person)	5,000
	Personal & ADV Injury	1,000,000
	General Aggregate	2,000,000
	Products-Comp/OP AGG	2,000,000
Automobile Liability	Combined Single Unit	1,000,000
Workers Compensation And Employer's Liability	Each Accident	100,000
	Disease – EA Employee	100,000
	Disease – Policy Limit	500,000